

SMALL BUSINESS EXCHANGE

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May 31, 2018

New SBA FY17 Scorecard Shows Federal Agencies Award Record Breaking \$105 Billion in Small Business Contracts



Chris Weil, President, receive congratulations from Linda McMahon, Administrator of the U.S. Small Business Administration in Washington DC.

By Robb Wong,

Every year, the federal government spends over \$400 billion dollars on goods and services, making it the largest purchaser of goods and services in the world. The U.S. Small Business Administration's Office of Government Contracting and Business Development is charged with making sure that the federal government spends at least 23% of its contract dollars with small businesses annually. Today, we released our annual Small Business Procurement Scorecards, which track and assess each agency's yearly and individually negotiated small business prime and subcontracting performance and are given grades ranging from A+ to F.

We are very pleased to announce that the federal government exceeded its small business contracting goal for the 5th consecutive year, awarding 23.88 percent in prime contract dollars to small businesses totaling \$105 billion, an increase of \$5 billion, to earn an "A" on SBA's Scorecard. This marks the first time ever small

businesses received more than \$100 billion in prime contracts, a very remarkable feat in an otherwise difficult contracting climate. The federal government also awarded almost \$75 billion in subcontracting dollars to small businesses. The prime and subcontracting dollars awarded to small businesses in FY17 amount to nearly one million jobs that are supported each year through federal contracting and help to build communities and fuel the nation's economy.

It has been a goal of my office to increase support to the small business contracting community, namely, the agency procurement personnel who are responsible for actually making the contract awards to small businesses and their activities. This shared result between SBA and its colleague agencies and partners - is evidence of our commitment to ensuring that small businesses are adequately supported and represented throughout government and that government gets long term quality solutions and innovation, at competitive pricing.

■ Continued on page 9

2018 Is Shaping Up as a Pivotal Year for African-American Entrepreneurship

By Jaia Thomas,

According to the U.S. Black Chamber of Commerce, "African-American businesses have grown at an exponential rate in the 21st century." Four months in and 2018 is already shaping up to be a banner year for African-American entrepreneurship. Currently there are nearly 2.6 million African-American-owned businesses in the U.S., and now there are countless platforms, programs, initiatives and conferences in place to support such exponential growth.

Kezia Williams is a D.C.-based entrepreneur who currently leads a national program designed to cultivate the next generation of African-American entrepreneurs and innovators for the United Negro

College Fund. She is also the founder of The Black upStart, a national initiative to train African-American entrepreneurs. According to Williams, "The penalizing effects of racism robs black employees of fair and equal earned income simply because they are black. Therefore, entrepreneurship is not only necessary for black employees seeking to fully capitalize from their labor but also for black returning citizens who attempt legitimate employment despite policies that restrict their economic mobility and subsequent earning potential."

Research shows that the gap in average wealth between African-American and white adults decreases from a multiplier of 13 to 3 when you compare the wealth of business owners by race.

There are several conferences taking place in this year specifically geared toward African-American entrepreneurs and entrepreneurship. The 23rd annual Black Enterprise Entrepreneurs Summit takes place in Charlotte, North Carolina, this summer with such speakers as Don Peebles and Byron Allen scheduled to present. The three-day conference brings together more than 1,000 of the country's leading entrepreneurs, business-funding services and corporations.

This summer Black Tech Week, which launched in Miami in 2014, is bringing the conference to several cities, including Washington D.C. and Charlotte, and will travel this fall to Atlanta, Detroit, Kansas City and Cincinnati. The goal of Black Tech Week is to partner with founders, corporations and the community to create an experience for investors and African-American entrepreneurs.

The 3rd annual AfroTech Conference, the largest black tech conference, will take place in Silicon Valley this fall. AfroTech is a conference where founders and employees of some of the fastest-growing tech startups present the tactics and strategies they use to grow their products and businesses. Last year's speakers included: Rodney Williams (CEO and co-founder of LISNR)

as well as Diishan Imira (CEO and Founder of Mayvonn). This year the conference is expected to be the largest one yet.

Another key conference, Black Wall Street: Homecoming, will also take place this fall. The networking conference, which takes place in Durham, North Carolina, is for early stage African-American entrepreneurs, focused on the intersection of content, connections and culture.

Several incubators specifically geared toward African-American entrepreneurship are also sprouting up throughout the country. Plans are currently underway for the Russell Center for Innovation & Entrepreneurship in Atlanta. Named after the late Herman J. Russell, who founded America's largest black-owned construction firm, the center will help aspiring entrepreneurs of color bring their business ideas to fruition by providing them with an array of resources. The center will launch a fundraising campaign this summer with plans to open its doors in 2019.

Another unique incubator, the ACT House, helps prime young African-Americans for entrepreneurship. Launched in 2016, the ACT House, located in Tallahassee, places African-American

■ Continued on page 11

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Community Outreach

Racial Equity for the 21st Century

By Orson Aguilar,

Over the last few months, as The Greenlining Institute has marked its 25th anniversary, we've been reflecting on our history, accomplishments, and occasional frustrations. And let's be honest: The 2016 election upped the frustration level, with almost everything that matters to communities of color coming under attack in the past year and a half. And yet I feel increasingly sure that we can achieve racial equity and that California – and Greenlining – will help lead the way.

Yes, powerful forces threaten civil rights, the social safety net, organized labor and sane environmental policies, but we must fight the temptation to get into a defensive crouch. That's not to say we shouldn't fight back – we are, with California proudly in the lead – but fighting back is not enough. We must also put forth an affirmative, inspiring vision of racial equity backed by practical steps to get us there.

And this is where our history comes in. We've seen that when we lead with equity, all benefit. Racial equity isn't a barrier to progress, it's the essential ingredient.

And California, where communities of color have been the majority for years, can lead the way.

As we look to the future, we see new and emerging challenges. Technology, for example, can connect the world but also raises the specter of digital redlining – in which electronic algorithms replicate and spread old patterns of racial exclusion and stereotyping into new areas. Greenlining has a lot of experience engaging the corporate sector that we must bring to bear in this notoriously non-diverse sector of our economy to create true win-win solutions to the challenges tech creates, while opening the doors to the tech economy for communities of color.

The lack of diversity in what has become California's leading industry is one of the reasons we've felt a need to ramp up our work on diversity and inclusion. We must build on our long-standing work in areas like supplier diversity to ensure that communities of color have full access to jobs and opportunities in every aspect of our economy. Our Diversity and Inclusion team's recently-released Diversity, Equity and Inclusion Framework represents the first step in our drive to reclaim diversity and inclusion for jobs and justice.



And, particularly in California, the cost of housing has become a crisis that threatens everything we hope for – making homeownership nearly unattainable, placing crushing burdens on renters, and driving increases in homelessness and child poverty. Because of America's persistent racial wealth and income gaps, these hardships fall hardest on communities of color. Homeownership has long been in our portfolio of issues, but we must push harder for innovative, creative solutions to what's become a true emergency.

I feel great pride in what Greenlining has accomplished over the years, bringing some \$600 billion in investments to communities of color through negotiated agreements and legislation, and bringing jobs and entrepreneurial opportunities to neighborhoods that had far too little of either. But present and future challenges demand that all of us working for equity become more creative, more visionary.

We should learn from the young people who increasingly lead the way. Youthful energy and determination have propelled the movement for Black lives and the March for Our Lives campaign for gun safety as well as the Me Too movement against

sexual harassment. The Dreamers have inspired us all as we stand up for immigrants. At Greenlining we've invested deeply in young people through our Leadership Academy, which has trained 1,000 young leaders, many of whom now hold influential positions in business, government and the nonprofit world. Those alumni – and the many more who will follow – will help lead communities of color toward the future.

California has led the nation's fight against climate change, and we've also led the effort to build racial equity into climate solutions. We must stay in the lead, but we also have to broaden our lens. For example, our state has begun important discussions about climate resilience – the need to prepare for the challenges that a changing climate is bringing us in the form of extreme weather, droughts and floods. We plan to make sure that conversation goes beyond just addressing facilities like roads and seawalls but also ensures that we build resilient communities that don't just survive but thrive in a changing environment.

Ultimately, communities must be central to this vision of 21st century racial equity. Diverse cit-

ies serve as fertile ground for innovations that can be scaled up across California and the whole nation. They're also where communities of color lead, holding elected officials more accountable and attuned to the needs of their communities.

In the upcoming years, we will work with cities and counties to build a bold vision for "greenlined communities." We'll be engaging more actively in our own backyard here in Oakland, but also providing technical assistance and support for local policy initiatives across California.

None of this will be easy. We'll have to be bold, break out of silos, collaborate with allies who may seem like unlikely partners, and always let our communities be our guide. And we must never give up, never settle for anything less than real racial equity.

That's a heavy agenda. But when I go home from the office every day and look at my three kids, I know what kind of future I want to leave them, and we're more determined than ever to get there.

SOURCE: <http://greenlining.org>

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Marketing:
Kim Johnson
kjeta1@gmail.com

Managing Editor:
Valerie Voorhies
vvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Marketing:
Tim Rosaire
tim.rosaire@earthlink.net

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Chet Seto

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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Access to Capital

Small Business Owners Getting Much-Needed Capital For Growth In 2018

By Brock Blake,

Every founder has a story. Mine is not unlike many you've heard before: two young entrepreneurs looking to make a huge impact on the world.

I started my entrepreneurial career with Trent Miskin, my co-founder, right out of college. We had a lot of ambition, some clever computer code and a penchant to build something groundbreaking. I knew one thing for sure: I wanted to help small business owners. Not because of any targeted strategy, market research or industry focus, but because I knew firsthand how gruel-

ing it is to survive as a small business owner in America.

We tried different business models, even different names. We tripped a few times, even fell. But we eventually found our footing, and ultimately we found a way to support small businesses. We discovered that the biggest burden—that which causes the most sleepless nights and uncertainty—for small business owners is getting access to capital. Millions of small business owners just like me were wrestling with how to start or grow their big ideas with little to no funds.

That's when we decided we could make a significant impact on the American economy, one small business at a time. To date, Lendio has helped small business owners pump an estimated \$3B back into the economy. I'm a firm believer in giving power back to individual Americans through greater access to capital.

Increased demand for small business loans as SMBs look to expand

This week we're celebrating National Small Business Week and the critical contributions of America's small business owners. In conjunction with this event, Lendio released its third-annual list of

the top 10 best states for small business lending, based on data from its platform. (See the top 10 lists for 2018, 2017 and 2016 here.) The ranking is based on a calculation of several indicators, including approval rates and loan sizes, from among thousands of Lendio's customers.

Similar to other lending indices, the data shows that small business growth is on a big upswing. Here are the key findings:

- In each of the top states, demand for loans increased year-over-year.

■ Continued on page 11

Matchmaking Session for BART's Design-Build Contract No. 49GH-110, Communications Based Train Control System and Train Control Performance Support Services Contract No. 49GH-120

Dear Business Owner:

The San Francisco Bay Area Rapid Transit District (BART) invites you to a Matchmaking Session for BART's Design-Build Contract No. 49GH-110, Communications Based Train Control System and Train Control Performance Support Services Contract No. 49GH-120.

The Matchmaking Session will be **held on Wednesday, May 30th, from 1:00 to 4:00 p.m.** at the Joseph B. Bort Metrocenter Auditorium, 101 8th Street, Oakland, California. The location is accessible by BART from the Lake Merritt Station. The Matchmaking Session will include a Matchmaking Presentation from 1:00 to 2:15 p.m. and Networking from 2:15 to 4:00 p.m.

Security Sensitive Information (SSI) clearance is not required for firms who desire to attend the Matchmaking Session. All subcontractors, suppliers, consultants, and other third parties must obtain SSI clearance to obtain access to the RFQ/P package, attend the Pre-Proposal Conference/Site tour, and participate on the contract. To request SSI clearance, please review pages 2 and 3 of 6 (items 3 and 4) of "Addendum No. 17" and submit a completed Request for Third-Party Non-Disclosure Agreement (NDA) as soon as possible (see instructions in "Addendum No. 17"). The Request for the Third Party NDA (Attachment 2) may be downloaded from the BART website by going to the following link (see Contract Number: 49GH-110 section): <http://www.bart.gov/about/business/procurement/contractsout>.

The total estimated cost of the Contract is in the range of \$500 to \$625 million not including Options.

The Design-Build Contract Work consists of furnishing all management and technical services including coordination, professional services, labor, equipment, materials, safety certification, training, spare parts, and other services to perform the design, manufacture, installation, testing and commissioning, and handover of the turnkey communications based train control system for BART. The Work includes related vehicle, wayside, communications and Automated Train Supervision (ATS) systems work. Subcontracting opportunities include, but are not limited to, electrical (C10) and track work, project management, construction services and support, and communications.

The District is also requiring Proposers submit Proposals for Contract No. 49GH-120 for Train Control Performance Support Services (TCPSS Contract) for a term of 10 years, with two 5-year Option extensions. The TCPSS Contract provides, among other things, replacement parts and support services to BART to ensure that after the new CBTC System is installed, it performs as defined per the CBTC Contract; that the District efficiently and effectively operates and maintains the CBTC System; and that the District has technical support for modifications (hardware/software) to the CBTC System. Proposer shall submit its Proposal for the TCPSS Contract with its Proposal for the CBTC Contract. The two Proposals will be reviewed together by the District as part of the Best Value evaluation.

Both the CBTC Contract and the TCPSS Contract will be awarded by the District at the same time.

The annual estimated cost of the TCPSS Contract is in the range of \$5 to \$7 million dollars.

To RSVP and obtain a copy of the Company Profile Form and Addendum No. 17, please contact Lupe Serrano at lupe@llusterassociates.com or call 510-303-7587.

For more information, please review "Addendum No. 17."

Should you have any questions regarding BART's Disadvantaged Business Enterprise Program or Non-Discrimination Program for Subcontracting, please contact Alma Basurto, Program Manager I, at (510) 464-6388 or abasurt@bart.gov. For questions related to procurement, please contact Irene Gray, Contract Administrator, at (510) 464-6390 or igray@bart.gov.

CHASE CENTER

and

Warriors Mixed-Use Office and Retail Development

Please Join Us for the Project Tip Off!

Meeting and Networking Event for Procurement Package #4



Image courtesy of MANICA Architecture/Steelblue LLC

COME LEARN ABOUT THE SUBCONTRACTING OPPORTUNITIES ON PROCUREMENT PACKAGE #4

Project Description: Chase Center, a 18,000-seat, multi-purpose event center, will anchor a district of 11 acres of restaurants, cafes, offices and public plazas, along with other amenities. This project is administered by the Office of Community Investment and Infrastructure with a Small Business Enterprise (SBE) goal of 50%.

Procurement Package #4 will include the following scopes of work:

- Line Striping
- Parking Equipment
- Final Clean-Up
- Signage

When: Tuesday, June 5, 2018 at 2:00 pm

Where: 499 Illinois Street

Treasure Island Conference Room
San Francisco, CA 94158

Please RSVP at (628) 221-8943 or at rsvp@mortensonclarkjv.com





California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Owner Agency: Contra Costa Transit Authority (CCTA)

Contract No. 04-4H6104

680 HOV LANE COMPLETION AND EXPRESS LANE CONVERSION

CONSTRUCTION ON STATE HIGHWAY ON CONTRA COSTA COUNTY FROM 3.6 MILE SOUTH OF EL CERRO BOULEVARD TO 3.2 MILE

SOUTH OF BENICIA-MARTINEZ BRIDGE

Bid Closing Date: JUNE 13, 2018

DBE GOAL: 16%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- | | | |
|--|------------------------------|-----------------------------|
| • AC DIKE | • FENCE | • REMOVE/ADJUST INLETS |
| • AGGREGATE SUPPLY | • FORMLINER (MAT) | • ROADSIDE SIGNS |
| • ASPHALT COLD MILL | • GENERAL TRUCKING | • ROCK SLOPE PROTECTION |
| • ASPHALT OIL SUPPLY | • JOB SITE MANAGMENT | • SCHEDULING |
| • ASPHALT PAVING | • JOINT SEAL | • SHOTCRETE |
| • CELLULAR CONCRETE | • LANDSCAPE/IRRIGATION | • SLOPE PAVING |
| • CIDH (CAST-IN-DRILLED-HOLES) | • LEAD COMPLIANCE PLAN | • SOIL NAILS |
| • CLEAR & GRUB | • MASONRY SOUNDWALLS | • STREET SWEEPING |
| • COCRETE BARRIER TYPE 700 | • METAL BEAM GUARD RAIL | • STRUCTURE CONCRETE |
| • CONCRETE BARRIER TYPE 60 | • MINOR CONCRETE | • SURVEYING |
| • AREA SIGNS | • MSE WALLS | • SWPPP |
| • CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP) | • NOISE MONITORING | • TEMPORARY SHORING |
| • DEMOLITION | • OVERHEAD STRUCTURE SIGNS | • TEMPORARY STRIPING |
| • DRILL AND BOND DOWELS | • PAINT | • TIMBER LAGGING |
| • EARTHWORK/GRADING/RDWAY | • PERMANENT STRIPING/MARKING | • TRAFFIC CONTROL |
| • EXCAVATION | • PRESTRESSING CONCRETE | • UNDERGROUND (STORM DRAIN) |
| • ELECTRICAL & COMMUNICATION | • REBAR | • WELDED STEEL PIPE |
| • EROSION CONTROL | • REMOVE CULVERT | |

For the complete list of the Actual Project Bid Items go to:
<https://www.bidexpress.com/businesses/14014/home>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Bid Express (<https://www.bidexpress.com/>). B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified SBE (including minority, women and labor surplus area) Professional Services, Sub-contractors, Material Suppliers and Trucking for the following project:

Owner Agency: Santa Clara Valley Water District (SCVWD)

Contract No. C0641

CUNNINGHAM FLOOD DETENTION FACILITY CERTIFICATION PROJECT

Bid Closing Date: June 4, 2018 @ 2:00 PM

SBE GOAL: 30%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified SBE firms for all items of work type, including but not limited to:

- | | |
|--------------------------------|----------------------------------|
| • AGGREGATE BASE | • JOINT SEAL |
| • ASPHALT PAVING | • LANDSCAPE |
| • BIOLOGIST | • MINOR CONCRETE |
| • BIRD NETTING | • MOBILIZATION |
| • CIDH (CAST-IN-DILLED-HOLE) | • NOISE AND VIBRATION MONITORING |
| • CLEAR AND GRUB | • QUALITY CONTROL |
| • DEMOLITION | • REBAR |
| • EARTHWORK/GRADING/EXCAVATION | • SITE MONITORING |
| • ELECTRICAL | • STORM DRAIN OUTFALL |
| • EROSION CONTROL | • STRUCTURE CONCRETE |
| • FENCE | • SWPPP |
| • FORMLINER | • TRAFFIC CONTROL |
| • GENERAL TRUCKING | • WATER CONTROL |

For the complete list of the Actual Project Bid Items go to:
<http://www.valleywater.org/construction>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from SCVWD website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT SBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Pavement Grinding, AC Paving, Stripe & Mark, Traffic Control, Aggregate, Pipe PVC, SWPPP, Schedule, Shoring, Bore & Jack, CCTV
Hi-Desert Water District Wastewater Reclamation Project

Phase 1 Collection System

Bid Package D

Located in Yucca Valley, San Bernardino County, California

Hi-Desert Water District

BID DATE June 19, 2018 @ 2:00 p.m.

Sub & Vendor Scopes and Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner's website. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

PROJECT: NORTH SIDE VSR REPLACEMENT & STORM WATER DRAINAGE IMPROVEMENTS
OWNER: SAN DIEGO COUNTY REGIONAL AIRPORT AUTHORITY CONTRACT # 104227 DRAWING #4227

****GOALS: SBE = 36% / SDVOSB = 3% ****

BID DATE: JUNE 6TH, 2018 BID TIME: 2:00 P.M.

****Please respond by 1:00 p.m., JUNE 6TH, 2018****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers especially certified SBE and SDVOSB firms for the following items of work, including but not limited to:

- | | | |
|--|--------------------------------|-----------------------------------|
| • TRUCKING | • EROSION CONTROL | • LANDSCAPING |
| • EQUIPMENT RENTAL | • METAL BEAM GUARD RAIL (MBGR) | • ROCK SLOPE PROTECTION |
| • LEAD COMPLIANCE PLAN | • STREET SWEEPING | • STORMDRAIN UNDERGROUND |
| • CONSTRUCTION AREA SIGNS | • COLD PLANING | • SWPPP/WPC |
| • ROADSIDE SIGNS | • REBAR | • AGGREGATE SUPPLY AGGREGATE BASE |
| • TRAFFIC CONTROL | • CONCRETE | • SURVEY/QC |
| • WATER TRUCK | • MINOR CONCRETE | • ASPHALT |
| • EARTHWORK/GRADING/ROADWAY EXCAVATION | • BIOLOGIST | |
| | • CLEAR & GRUB | |

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. **The solicitation may be downloaded at <http://www.san.org>, select Business Opportunities, select Open Solicitations, OR <https://www.planetbids.com/portal/portal.cfm?CompanyID=16725>.** We are an EOE & seriously intend to negotiate with qualified firms.

****Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164**

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100 or email estimating@coffmanspecialties.com



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com

California Sub-Bid Request Ads

AECOM

300 Lakeside Drive • Oakland, CA 94612 • Phone: 415-955-2817

Registered LBE Subcontractor Request :

The AECOM team is seeking qualified CMD-certified Local Business Enterprise (LBE) firms to join our team as we pursue San Francisco Public Utilities Commission's (SFPUC's) Agreement No. PUC.PRO.0066: Natural Resources Specialized and Technical Services (RFP). In it, requests the following services:

- Environmental Advisory Services
- Technical & Misc. Writing/Editing Services
- Agricultural Services
- Landscape Contractor
- Reproduction Services
- Habitat Environmental Services
- Water Resource Engineering
- Tree Service

Proposals due on June 15, 2018.

Subconsultant proposals due on June 4 2018 in order to allow for full evaluation

SOQs must be received by close of business on Monday, June 4th, 2018 and must include 1) firm bio, 2) resumes of proposed staff, and 3) current LBE certifications.

AECOM will evaluate the SOQs and make its selection after considering qualifications, availability of its own resources, and selection criteria included in the SFPUC's RFP. Qualified firms must fulfill all requirements specified in the SFPUC's RFP, available at <https://sfbid.sfwater.org> (see excerpt below)

Email SOQs to Betty at Betty.Poon@aecom.com / Direct questions to Betty at 415.955.2817.

Contact AECOM for assistance with bonds, insurance, lines of credit, or project plans and specifications.

Excerpt from RFP Section 4.2 Subconsultant Qualifications

At minimum, these qualifications for a subconsultant must be met for a subconsultant firm:

a) The Subconsulting firm must have been in business or conducting work for a minimum of four (4) years performing work within the proposed area(s) of expertise.

OR

Have an owner, partner or principal officer responsible for making significant administrative and business decisions on behalf of the firm with at least ten (10) years' professional experience in the proposed area of expertise and two (2) years demonstratable experience with contract management;

AND

b) have professional personnel who possess appropriate licenses, registrations or certifications to perform the applicable services.

If you are a **subconsultant sole proprietor**, these minimum requirements must be met:

a) The sole proprietorship must have been in business for a minimum of one (1) year performing work within the proposed area(s) of expertise a minimum of one (1) of the technical fields required under the Scope of Services in Section 3 of this RFP;

OR

The sole proprietor has at least ten (10) years' professional experience in the proposed area of expertise;

AND

b) the owner or relevant professional must possess appropriate licenses, permits, registrations, or certifications to perform the applicable services.

Non-technical Subconsultants (e.g., reprographics) are not required to meet the above Subconsultant qualifications.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Arnold Tostado • atostado@taftlectric.com
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

Agency: State of California • Department of Transportation
07A4495 Loop Detector Repair and Replacement
Location: Los Angeles and Ventura Counties
BID DATE: June 14, 2018

Trades Seeking: Fiber Optic, Traffic Control, DLC Cable Supplier, Traffic Signal Model 2070 Controller Units & Type 334 Cabinet Supplier, MVDS Supplier.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

I-680 HOV LANE COMPLETION AND EXPRESS LANE CONVERSION
CCTA Contract No. 491,
Federal Aid Project No. 04-4H610/04-3A580
Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:

CONTRA COSTA TRANSPORTATION AUTHORITY
2999 Oak Road, Suite 100,
Walnut Creek, CA 94597

BID DATE: JUNE 13, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, STRUCTURAL CONCRETE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, BARRICADE, CHANNELIZER, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, LCB, PJCP & JOINTED PLAIN CONCRETE PAVING, ROADSIDE SIGNS, SIGN STRUCTURE, SOIL NAIL WALL, SOUNDWALL (MASONRY), SOLDIER PILE WALL, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, ASPHALT TREATED PERMEABLE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Pacific Structures is seeking qualified and certified MBE/WBE/SBE/LBEs

Subcontractors, Suppliers, for the project below:

160 Folsom - 40 Story Condominium
Location: 160 Folsom, San Francisco, CA 94105
Bid Due Date: September 1, 2018

Description of work: Pumping/ Placing/ Finishing for Pads, Curbs, and Built-up Slabs

Pacific Structures

3004 16th Street • San Francisco, CA 94103
Phone: (415) 606-3572
Contact: Natalie Besser
Email: Natalie.Besser@pacific-structures.com
An Equal Opportunity Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **JACK SHEWMAKER**
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ANNUAL STREET OVERLAY / REHABILITATION 2016-17 PHASE 2
PROJECT NO. 2017.0050 BID NO. 17-18.043
Local Business Enterprise Goal Assigned is 25%

OWNER:

CITY OF SAN LEANDRO
835 East 14th Street, 2nd Floor,
San Leandro, CA 94577

BID DATE: JUNE 19TH, 2018 @ 3:00 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, FDR TREATMENT, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE subcontractors, suppliers, and truckers for the following project:

SEISMIC RETROFIT OF 23rd AVENUE OVERHEAD (Bridge #33C-0148)
CITY OF OAKLAND
CITY PROJECT #1001681 &
FEDERAL PROJECT #STPLZ-5012(130)
Bids: June 21, 2018 @ 2pm
GOAL: DBE - 17.23%

SWPPP - TRAFFIC CONTROL - PAVEMENT MARKING - TRAFFIC STRIPE - THERMOPLASTIC STRIPES & MARKING - DEWATERING - STEEL PIPE PILING - MICRO-PILING - CONCRETE STRUCTURES - DRILL & BOND DOWELS - REBAR - CHAINLINK FENCE - METAL BEAM GUARD RAILING - CONC BLOCK BARRIER - MISC METALS - SIGNS & MARKERS - PORTLAND CEMENT CONCRETE

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

SPECIAL OFFER

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using
our value-added services!

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

SMALL
BUSINESS
EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com

ABLE: Asian Black Latino Enterprises



Arabella Martinez, The Unity Council's Founder, Received the Latina Legacy Award!



Arabella Martinez (MSW '66) on organizing communities and teaching how to lead

Arabella Martinez is perhaps best known as the woman who made the Fruitvale Village possible. But her service to the community stretched over forty years, and resulted in far more than a pedestrian plaza.

“When we first started to work in Fruitvale, people were afraid to be on the street alone,” says Martinez of the low-income, Latino neighborhood in Oakland she and her team at the **Unity Council** revitalized. “The parks were in total disrepair, and there was no investment in the area by the city or anyone else. It was physically dilapidated, with vacant store fronts and no jobs.”

To invigorate the Fruitvale district, the Spanish Speaking Unity Council (now known as the Unity Council) adopted an integrated approach that included everything from building affordable housing and helping start small businesses, to constructing recreational facilities and picking

up trash. Social programs like Head Start and English as a Second Language were also part of the plan. Now seen as a pioneer in the field, the Unity Council is often referred to as one of the most successful nonprofit community development corporations (CDCs) in the country and is looked at as model in place-based development.

“I may have been the leader at the Unity Council, but we brought in people with real talent, enthusiasm, and experience,” says Martinez. “I knew how to pick good people, and I was never afraid of them being smarter than me. I allowed them to be creative, and they were all very dedicated and hard working.”

In the mid-1960s, after spending several years working in county welfare offices, Martinez enrolled in UC Berkeley's School of Social Welfare to study Community Organization and Administration. Two years later she left the School with a rich multi-disciplinary background in psychology, criminology, political science and sociology, and an understanding of management theory.

“It was the best kind of education you could get – an overview of ‘what you are going to need to know to be an organizational leader,’” says Martinez. “We also learned about institutions. And that is what I did later as a social worker – build institutions.”

After obtaining her MSW degree, Martinez began her career first as Executive Director of the Valley Communities Economic Opportunity Organization - an anti-poverty group. She then came to the Unity Council as the Executive Director in 1969, at a time when there virtually no Latino nonprofit agencies in the U.S.. “Many of the organizations that exist today came out of those original “war on poverty” organizations,” says Martinez.

In 1977 Martinez was nominated by President Jimmy Carter as Assistant Secretary for the Department of Health, Education and Welfare – and became the first Latina appointed to a sub-cabinet level position in the history of the nation.

In 1989 Martinez returned to the Unity Council as it teetered on the verge of collapse after numerous bad business decisions.

Two years later the organization had a positive fund balance, and began again to expand its ser-

vices. Today the Unity Council employs 150 people, most of whom have worked their way up the organizational ladder. It has developed into a model community institution, managing integrated programs in a three-prong approach to economic, social and neighborhood development. Recently the Mack Center for Nonprofit Management profiled the Unity Council as one of twelve pioneering nonprofit human service organizations in the Bay Area.

“I have seen a revolution in my lifetime,” says Martinez of the changes she has witnessed in her forty years in the field of community organizing. “Today our President is African-American and there are many Latino elected officials at all levels of government in California and throughout the nation. Latino organizations are responsible for building the institutional and leadership base in the community and improving the socio-economic status of Latino families. But there is still a lot of work to do before we can declare victory.”

Arabella Martinez was named Alumni of the Year by the Social Welfare Alumni Association in 2010.

SOURCE: socialwelfare.berkeley.edu/

The Unity Council's Mission

Our Mission is to promote social equity and improve quality of life by building vibrant communities where everyone can work, learn, and thrive. We envision a joyful, united, and engaged community where people have the power to shape their lives.

About Us

The Unity Council is a non-profit Social Equity Development Corporation with a 50-year history in the Fruitvale neighborhood of Oakland. Our mission is to promote social equity and improve quality of life by building vibrant communities where everyone can work, learn, and thrive.

Our programs aim to provide the community with the tools, knowledge, and resources to transform their lives and ultimately achieve their long-term educational, career, and financial goals. These holistic programs and services reach more than 8,000 individuals and families

annually in five languages. Programs include: early childhood education, youth mentorship and leadership development, employment services, career readiness training, housing and financial stability, senior citizen services, affordable housing and neighborhood development, and arts and cultural events. The Unity Council employs a diverse workforce of more than 250 people who reflect the linguistic, cultural, and ethnic identity of the communities we serve. Our work expands beyond the Fruitvale district and now reaches across Oakland and into Concord. See the map of our program locations: Where We Work.

Over time, The Unity Council has invested over 100 million dollars in community assets, including affordable housing and community benefit developments like the Fruitvale Transit Village—a nationally recognized transit-oriented development project.

SOURCE: unitycouncil.org

California Sub-Bid Request Ads



Barnard Bessac Joint Venture DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT: Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water
Initial Publish Date: February 22, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE
(Feb. 2018 through June 2022):

Shaft - Slurry wall; Shaft - Secant pile; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Temporary modular office trailer supply & installation; Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Sheet pile installation; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Tunnel precast segmental lining manufacturing; Supply of moulds for precast segmental lining; Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; Dimensional lumber supply; and Paving subcontractors.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:
shannon.cozino@barnard-inc.com (site office)

Brittany McNamee:
brittany.mcnamee@barnard-inc.com (HQ office)

REQUEST FOR CERTIFIED SMBE, WBE, and Labor Area Surplus Firms SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

**Stevens Creek Bank and Access/Trail Road Repair
Downstream of El Camino Real (SR 82) Project**
Santa Clara Valley Water District
Contract No. C0638

Mountain View, Santa Clara County
Bid Date: June 6, 2018 @ 2:00 PM

Work types requested, but are not limited to, the following: **Chain Link Fence, Channel Excavation, Clearing and Grubbing, Construction Materials, Demolition, Erosion Control, Hydroseed, Planting, Rock Slope Protection, Sign Work, Storm Water Pollution Prevention Plan, Striping Work, Traffic Control, and Trucking.**

Plans and Specifications are available for review at our office, or can be downloaded from www.valleywater.org/construction

Call Serina Sirna for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

333 Camille Ave., Alamo, CA 94507

www.ballconco.com

Contact: Serina Sirna
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com

An Equal Opportunity Employer



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bob Williams
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SMBE / WBE / Labor Area Surplus Firms SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**Cunningham Flood Detention Facility
Certification Project**
Contract No. C0641

Owner: Santa Clara Valley Water District
Engineers' Estimate: \$6,000,000.
BID DATE: June 4, 2018 @ 2:00 PM

Items of work include but are not limited to: Noise Pollution & Vibration Monitoring, Clearing & Grubbing, Demolition, CIDH Concrete Piles, Fencing, Adjust Utilities, Storm Drain, Planting, Signs, Irrigation, Rebar, Hydroseeding, Relocate Trash Compactor, Dewatering / Control of Water, Biologist (Wildlife), Arborist and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

REQUEST FOR CERTIFIED SMBE, WBE, and Labor Area Surplus Firms SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

**Cunningham Flood Detention Facility
Certification Project**
Santa Clara Valley Water District
Contract No. C0641

San Jose, Santa Clara County
Bid Date: June 4, 2018 @ 2:00 PM

Work types requested, but are not limited to, the following: **AC Supply, Chain Link Fence, CIDH Concrete Piles, Clearing and Grubbing, Construction Materials, Demolition, Landscaping, Tree Removal, and Trucking.**

Plans and Specifications are available for review at our office, or can be purchased from www.valleywater.org/construction

Call Serina Sirna for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

333 Camille Ave., Alamo, CA 94507

www.ballconco.com

Contact: Serina Sirna
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com

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Requesting subcontractor bids for the
**Liberty Square apartment
remodel project in Stockton, CA.**

Plans and bid documents are available at:
Sisler and Sisler Construction, Inc.,
2930 Ramona Ave. Suite 600
Sacramento, CA 95826 (916)852-6488 and
Builder's Exchange of Stockton and
Visionary Home Builders of California,
315 N. San Joaquin Street,
Stockton, CA 95202.

Bids due: Tuesday, 6/12/18 by 12:00 p.m.
to Sisler and Sisler Construction, Inc.
Fax bids to: (916)852-6038.

We are an Equal Opportunity Employer



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Patrick McDonald
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DBE Firms SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR:

**I-680 HOV Lane Completion &
Express Lane Conversion**
CCTA Contract No. 491

Caltrans Contract No. 04-4H610 / 04-3A580

Owner:

Contra Costa Transportation Authority
Engineers' Estimate: \$70,000,000.
BID DATE: June 13, 2018 @ 2:00 PM

Items of work include but are not limited to:

Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control, Type III Barricade, PCMS, K-Railing, SWPPP, Street Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Structure, Concrete & Lean Concrete Backfill, Erosion Control, Hydroseed, AC Dike, Cold Plane AC, Steel Soldier Pile, Minor Concrete, Structural Concrete, Joint Seal, Rebar, Bridge Removal, Pipe, Rock Slope Protection, Misc. Iron, Steel & Metal, Electrical, Temporary Fence, CIDH Concrete Piles, Fence, Adjust Utilities, Pavement, Object & Concrete Barrier Marker, MBGR, Alternative Crash Cushion, Concrete Barrier, Striping, Backhaul Communications System, Sign & Sign Posts and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

KIEWIT-PARSONS A JV

**Foothill Gold Line Extension Phase 2B
Metro Gold Line Foothill Extension
Construction Authority, Owner**
Request for Proposal - Notice of Interest
Email: FoothillSBE@Kiewit-Parsons.Com

Kiewit Parsons a JV ("KPJV") is preparing a proposal for the Foothill Gold Line Extension Phase 2B project and is seeking sub-quotes from all qualified Small Business Enterprises and all other business enterprises to perform as subcontractors, material contractors and suppliers. SBEs must provide evidence of SBE certification by the State of California Department of General Services ("DGS"), the Los Angeles County Metropolitan Transportation Authority ("Metro"), the City of Los Angeles - or any other recognized body acceptable to the Authority.

Foothill Gold Line Extension Phase 2B is a Design-Build project for Metro Gold Line Foothill Extension Construction Authority ("Authority") and comprises 11.6-miles of double light rail main track from the City of Azusa to the City of Claremont, with an additional option to extend to the City of Montclair. The project includes 18-ea new bridges, improvements to the existing culverts, retaining walls, sound walls, embankments, drainage systems, storm water management, traffic signals, landscaping and train control systems. In addition, 6-ea new at grade stations, utility relocations, an overhead contact system (OCS), grade crossings, and adjacent roadway and traffic improvements is also part of the project. The existing freight line running through the corridor will be relocated along with 1.9-miles of Metrolink commuter rail track and corresponding signal systems.

KPJV will be requesting sub-quotes for various areas of work listed in, but not limited to, the scope categories below. All firms interested in providing a sub-quote in their respective areas of work or specialty, must provide a notice of interest to receive a bid package as instructed below.

Architectural • Civil • Mechanical • Utilities
Professional Services • Environmental •
Construction Site Services

If you are interested in providing a sub quote for this project, please contact us at the e-mail address noted below no later than 4:00pm PST, **Friday, June 1, 2018**. Responding firms will then be issued an "Invitation to Bid" with bid instructions and project information through KPJV's online bid system, Smart-BidNet (at no cost to you). Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. KPJV will reimburse bond premiums. This is a prevailing wage job pursuant to the provisions of Section 1773 of the State Labor Code. KPJV is signatory to the union labor agreements for carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

KPJV intends to conduct itself in good faith with all SBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed below.

Kiewit-Parsons a JV

**10704 Shoemaker Ave., Santa Fe Springs, CA
90670**

Tel: (562) 946-1816 • Fax: (562) 946-3823

Contact: Ken Johnston

Email: FoothillSBE@Kiewit-Parsons.Com

Equal Opportunity Employer.
We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE TO CONTRACTORS

NOTICE IS HEREBY GIVEN that sealed bids will be received by the Office of the Secretary of the District, Golden Gate Bridge, Highway and Transportation District (District) either by U.S. Postal Service addressed to its mailing address, P.O. Box 9000, Presidio Station, San Francisco, CA 94129-0601, or by courier or personal delivery to its office at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on **Tuesday, June 19, 2018, by 2:00 p.m.**, Pacific Time, at which time bids will be publicly opened and read in the Board Room of said building for the following:

CONTRACT NO. 2018-BT-043

Heavy Duty Shop & Body Shop Roof & HVAC Improvements CITY OF SAN RAFAEL, COUNTY OF MARIN, CALIFORNIA

This public works Project consists in general, of roofing, mechanical, metal siding, and other commercial building improvements at the Heavy Duty Shop and Body Shop buildings located at San Rafael Bus Division, 1011 Andersen Drive, San Rafael, CA.

A pre-bid meeting will be held on Wednesday, June 6, 2018, at 10:00 a.m., Pacific Time, at the San Rafael District Conference Room, Administration Building, 1011 Andersen Drive, San Rafael, CA. A job walk-through will be conducted immediately after the meeting. While attendance at this meeting and job walk-through are not mandatory, the **District highly recommends you attend.**

Bidders bidding as the prime contractor shall possess a valid **State of California Class A, General Engineering Contractor's License, or a State of California Class B, General Building Contractor's License**, with a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award.

Pursuant to Public Contract Code Section 4104, each Bid Proposal must include the name and location of the place of business of each subcontractor who shall perform work or service, or install work for the prime contractor in excess of one-half of one percent (1/2 of 1%) of the bid price,

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or a Bidder's Bond, as described in the Contract Documents, which shall be applied to damages sustained by the District, if the successful Bidder fails or refuses to enter into a contract awarded to it.

Bids shall be submitted on the District's **Proposal Forms, including all attachments**, in a sealed envelope and plainly marked with Bidder's name, contract name and contract number.

The successful Bidder shall furnish a Performance Bond and a Payment Bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts.

Bidders are strongly encouraged to obtain Disadvantaged and Small Business Enterprise (DBE/SBE) participation on this Project. **DISADVANTAGED BUSINESS ENTERPRISES (DBEs) ARE, BY DEFINITION, CONSIDERED TO BE SBES, AND ARE COVERED BY THE REFERENCES TO SBES IN THIS DOCUMENT.** In order to achieve such participation, the District has developed procedures to remove barriers to DBE participation in the bidding and award process and to assist DBEs to develop and compete successfully outside of the DBE Program. These procedures include the establishment of a SBE Element of the District's Diversity Program for Contracts. The District has evaluated subcontracting opportunities for this Contract and determined that such opportunities exist and has established an SBE goal of 23%. Bidders must meet the contract-specific SBE goal or demonstrate good faith efforts to do so. All

bidders must document their efforts to achieve this goal by submitting **Attachment F, Prime Contractor and Subcontractor/Subconsultant/Supplier Report; Attachment O, SBE Goal Declaration; Attachment P, Small Business Enterprise Affidavit of Size; and Attachment Q, Good Faith Efforts Documentation.** Bidders are encouraged to attend the pre-bid meeting to better understand the applicable DBE/SBE requirements. For DBE/SBE assistance, contact Artemise Davenport, DBE Program Analyst, at (415) 257-4581.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE/SBE requirements, Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

Due to the financial assistance from the U.S. Department of Transportation, **this Contract is also subject to Buy America compliance.** Bidders will be required to submit an executed Buy America Certificate.

This is a federally funded Public Works Contract. As a result, Contractors and subcontractors must be registered with the Department of Industrial Relations (DIR) pursuant to Labor Code Section 1725.5, at the time of contract award. (See Labor Code Section 1771.1(a)). This Contract is subject to monitoring and enforcement by the DIR pursuant to Labor Code Section 1771.4.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates, as established by the Director of the California Department of Industrial Relations, will apply to this Contract. Information about prevailing wage rates for this Project is set forth in the Special Provisions. The prevailing wage rates established by the California Department of Industrial Relations are available at <http://www.dir.ca.gov/DLSR/PWD>. Hard copies can be viewed at the District's Engineering Office or requested by mail, addressed to: Prevailing Wage Unit, Division of Labor Statistics and Research, Department of Industrial Relations, P.O. Box 420603, San Francisco, CA 94142.

Bid documents are available at no charge on the District's Procurement Portal at <https://ggbhtd.bonfire.com>. In order to download and respond to posted solicitations, Bidders are required to register on the District's Procurement Portal. Once registered the documents may be downloaded. Click on the "Open Public Opportunities" page, click View Opportunity next to the desired project.

Bid Documents are also available for a non-refundable purchase price of fifty dollars (\$50) for a set of hard copies. Make checks payable to the Golden Gate Bridge, Highway and Transportation District and send it to the address below:

Engineering Department
Golden Gate Bridge,
Highway and Transportation District
P.O. Box 9000, Presidio Station
San Francisco, CA 94129-0601

Any revision to the Bid Documents will be made by a written addendum and be available on the District's Procurement Portal for download at no charge. Such addendum will become a part of the Bid Documents and be binding on all Bidders. Bidder's receipt of the addendum shall be acknowledged and so noted by each Bidder in the space provided on the Proposal Form. It is the responsibility of Bidder to check District's Procurement Portal website for any Addenda that may be issued relative to this Contract.

Questions regarding technical information and clarifications shall be submitted in the District Procurement Portal by clicking on the Opportunity Q & A tab of the message section of the project page. Such submissions shall be sent **no later than eight calendar days before** bid opening. Note that only written clarifications issued by the District are binding on the District. The District will post all pre-bid questions and the District's responses on the District's Procurement Portal website under Reference Number **2018-BT-043**. Bidders are encouraged to check the procurement portal website regularly.

/s/ Ewa Z. Bauer-Furbush, P.E., District Engineer
Dated at San Francisco, this 15th day of May 2018
5/17, 5/24, 5/31/18
CNS-3134219#
SMALL BUSINESS EXCHANGE



REQUEST FOR BIDS FOR ON-AIRPORT RENTAL CAR LEASES AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Bids (RFB) process for its On-Airport Rental Car Leases. The RFB includes exclusive rights for rental car operators to occupy space at the Consolidated Rental Car Center at San Francisco International Airport.

The minimum acceptable bid amounts for the Leases are 8.5% of reported gross revenues for calendar year 2017 from existing operators at the Airport or \$450,000.00 from companies not currently reporting gross revenues to the Airport. The Leases have a five-year term with two (2) two-year options to extend, exercisable by the Airport Commission. Base Rent for all Leases shall be the higher of the Minimum Annual Guarantee or 10% of Gross Revenues. Small, local and disadvantaged businesses are encouraged to participate.

An Informational Meeting will be held on Tuesday, June 5, 2018 at 2:00 p.m. at the Terminal 2 Partnering Conference Room, at San Francisco International Airport.

Please visit <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or contact Sam El Gord, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS-3137626#



REQUEST FOR PROPOSALS FOR THE TERMINAL 3 COFFEE and QUICK SERVE CONCESSION LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Terminal 3 Coffee and Quick Serve Concession Lease. The Lease is comprised of two locations totaling 1,991 square feet in Boarding Area F of Terminal 3.

The proposed minimum financial offer for the Terminal 3 Coffee and Quick Serve Concession Lease is \$375,000.00. The Lease shall have a term of eight years and two (2) one-year options to extend. Rent shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent as follows: 6% of Gross Revenues achieved up to and including \$1,500,000.00; plus 8% of Gross Revenues achieved from \$1,500,000.01 up to and including \$2,000,000.00; plus 10% of Gross Revenues over \$2,000,000.00. Small, local, and disadvantaged businesses are encouraged to participate.

The Informational Conference will be held on Wednesday, June 20th, 2018 at 10:00 a.m. at the Terminal 2 Partnering Conference Room, at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Nanette Hendrickson, Assistant Director, Revenue Development and Management Department, (650) 821-4500.

CNS-3138535#

New SBA FY17 Scorecard

Continued from page 1

My office works in cooperation with a federal government network of small business professionals and colleagues across government to achieve this goal. Using SBA's own Procurement Center Representatives, and Commercial Market Representatives; along with each agency's own Office of Small Disadvantaged Business Utilization or Office of Small Business Programs and contracting officers – the government strives each year to reach the 23% goal.

Last month, the SBA celebrated National Small Business Week and recognized small businesses across the nation with events held in Washington, D.C., Jacksonville, Fla., Savannah, Georgia, Columbia, South Carolina and Raleigh, North Carolina. The following small business contracting champions were recognized in DC:

- **Small Business Prime Contractor of the Year:** Chris Weil, Weil Construction Inc., of Albuquerque, N.M. a construction company and small disadvantaged business certified in SBA's 8(a) and HUBZone programs. The company specializes in new construction, renovations, remodels, tenant improvements, facility repairs and systems upgrades.
- **Small Business Subcontractor of the Year:** Evans Capacitor Company of East Providence, R.I. The company delivers high power density capacitors to over 100 customers annually, including every major U.S. defense contractor.
- **8(a) Graduate Firm of the Year:** Carlos Del Toro, a 27-year Navy veteran and White House Fellow, of SBG Technology Solutions

Continued on page 11

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381338-00

Fictitious Business Name(s):
Audio Art Care
Address
721 Bush Street Apt #103, San Francisco, CA 94108
Full Name of Registrant #1
Andrea Aguilar
Address of Registrant # 1
721 Bush Street Apt #103, San Francisco, CA 94108

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/1/2018**

Signed: **Andrea Aguilar**

This statement was filed with the County Clerk of San Francisco County on **5/8/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
5/8/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381323-00

Fictitious Business Name(s):
Authentic 415 #1
Address
518 Brannan Street, San Francisco, CA 94107
Full Name of Registrant #1
HGV Group, Inc., A California Corporation
Address of Registrant # 1
1617 Amaral Court, Fairfield, CA 94534

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Jose Pecho, Director**

This statement was filed with the County Clerk of San Francisco County on **5/7/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
5/7/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381324-00

Fictitious Business Name(s):
Authentic 415 #2
Address
165 Mississippi Street, San Francisco, CA 94107
Full Name of Registrant #1
KMBM, Inc. A California Corporation
Address of Registrant # 1
1617 Amaral Court, Fairfield, CA 94534

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Jose Pecho, Director**

This statement was filed with the County Clerk of San Francisco County on **5/7/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
5/7/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381322-00

Fictitious Business Name(s):
Authentic 415 #3
Address
1234-1268 Grant Avenue, San Francisco, CA 94133
Full Name of Registrant #1
United 415 Inc., A California Corporation
Address of Registrant # 1
1617 Amaral Court, Fairfield, CA 94534

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Jose Pecho, Director**

This statement was filed with the County Clerk of San Francisco County on **5/7/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
5/7/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381451-00

Fictitious Business Name(s):
Final Assembly
Address
2269 Chestnut Street, Suite 155, San Francisco, CA 94123
Full Name of Registrant #1
Final Assembly Product Development, LLC (CA)
Address of Registrant # 1
2269 Chestnut Street, Suite 155, San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/10/2018**

Signed: **Sean Murphy, Owner**

This statement was filed with the County Clerk of San Francisco County on **5/15/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fanny Wong**
Deputy County Clerk
5/15/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/18

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381552-00

Fictitious Business Name(s):
Hue Hair Salon
Address
1460 Webster Street #6, San Francisco, CA 94115
Full Name of Registrant #1
Guomin Jiang
Address of Registrant # 1
39 Edinburgh Street, San Francisco, CA 94112
Full Name of Registrant #2
Maria Capalla
Address of Registrant # 2
1460 Webster Street #6, San Francisco, CA 94115

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Capalla**

This statement was filed with the County Clerk of San Francisco County on **5/22/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
5/22/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381134-00

Fictitious Business Name(s):
Indulgence Tea Bar
Address
1490 Ocean Avenue Suite 1, San Francisco, CA 94112
Full Name of Registrant #1
Indulgence (CA)
Address of Registrant # 1
1490 Ocean Avenue Suite 1, San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/26/2018**.

Signed: **Rajpal Bath**

This statement was filed with the County Clerk of San Francisco County on **5/7/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
4/26/2018

5/17/2018 + 5/24/2018 + 5/31/2018 + 6/7/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381484-00

Fictitious Business Name(s):
Indvstry
Address
474 Vallejo Street, Suite #2, San Francisco, CA 94133
Full Name of Registrant #1
Maurice Clarke
Address of Registrant # 1
474 Vallejo Street, Suite #2, San Francisco, CA 94133

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/14/2018**

Signed: **Maurice Clarke**

This statement was filed with the County Clerk of San Francisco County on **5/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/16/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/18

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381515-00

Fictitious Business Name(s):
Just In Moments Production
Address
2062 45th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Justin Terrence Yap
Address of Registrant # 1
2062 45th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Justin Yap**

This statement was filed with the County Clerk of San Francisco County on **5/18/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Homyrah Alocozy**
Deputy County Clerk
5/18/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/18

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380945-00

Fictitious Business Name(s):
Maison De La Francophonie
Address
1345 Bush Street, San Francisco, CA 94109
Full Name of Registrant #1
Alliance Francais (CA)
Address of Registrant # 1
1345 Bush Street, San Francisco, CA 94109

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2018**

Signed: **Sina Tabesh**

This statement was filed with the County Clerk of San Francisco County on **4/12/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
4/12/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381551-00

Fictitious Business Name(s):
Neutral
Address
3157 Geary Blvd., San Francisco, CA 94118
Full Name of Registrant #1
18 Grams, LLC (CA)
Address of Registrant # 1
3157 Geary Blvd., San Francisco, CA 94118

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Van Pan, President**

This statement was filed with the County Clerk of San Francisco County on **5/22/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/22/2018

5/31/2018 + 6/7/2018 + 6/14/2018 + 6/21/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380961-00

Fictitious Business Name(s):
Richard Ventura & Associates
Address
325 Sutter Street #425, San Francisco, CA 94108
Full Name of Registrant #1
Richard Ventura
Address of Registrant # 1
325 Sutter Street #425, San Francisco, CA 94108

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/13/2018**

Signed: **Richard Ventura**

This statement was filed with the County Clerk of San Francisco County on **4/13/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
4/13/2018

5/10/2018 + 5/17/2018 + 5/24/2018 + 5/31/2018

FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381206-00

Fictitious Business Name(s):
TeaBaes.Co
Address
1490 Ocean Avenue Suite 1, San Francisco, CA 94112
Full Name of Registrant #1
Indulgence (CA)
Address of Registrant # 1
1490 Ocean Avenue Suite 1, San Francisco, CA 94112

This business is conducted by a **Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/2/2018**.

Signed: **Rajpal Bath**

This statement was filed with the County Clerk of San Francisco County on **5/2/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
5/2/2018

5/17/2018 + 5/24/2018 + 5/31/2018 + 6/7/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381661-00

Fictitious Business Name(s):
1.) SFRE Solutions
2.) SF Real Estate Solutions
Address
2282 Market Street, San Francisco, CA 94114
Full Name of Registrant #1
Intellimove Realty Group, Inc. (CA)
Address of Registrant # 1
2282 Market Street, San Francisco, CA 94114

This business is conducted by a **Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/01/2011**

Signed: **Christopher Sprague, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **5/29/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
5/29/2018

5/31/2018 + 6/7/2018 + 6/14/2018 + 6/21/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0381033-00

Fictitious Business Name(s):
Cohab
Address
364 Page Street #9, San Francisco, CA 94102
Full Name of Registrant #1
Cohab LLC, (CA)
Address of Registrant # 1
364 Page Street #9, San Francisco, CA 94102

This business is conducted by a **Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/7/2018**

Signed: **Harrison Tucker**

This statement was filed with the County Clerk of San Francisco County on **4/19/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
4/19/2018

4/26/2018 + 5/3/2018 + 5/10/2018 + 5/17/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Brian's Handyman
Located at **266 Hale Street, San Francisco, CA 94134**

This fictitious business name was filed in the County of San Francisco on **06/22/2017** under file **2017-0376539**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Brian Luu
266 Hale Street, San Francisco, CA 94134

This business was conducted by a **AN INDIVIDUAL**

Signed: **Brian Luu**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/8/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 18-553890

PETITIONER OR ATTORNEY

Stephen Timothy Frey
81 Alvarado Street, San Francisco, CA 94110

TO ALL INTERESTED PERSONS:

1. Petitioner **Stephen Timothy Frey** for a decree changing names as follows:

Stephen Timothy Frey
changed to **Stephen Kade Frey**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **June 14, 2018** Time: **9:00 AM** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KALENE APOLONIO, Clerk
DATED - May 9, 2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

SMALL
BUSINESS
EXCHANGE

New SBA FY17 Scorecard

Continued from page 9

Inc. provides IT solutions, program management services, enterprise engineering, cyber security services, software development, call center technology and services and training to federal and commercial clients nationwide. It has 180 employees and has generated more than \$30 million in revenues in 2016 alone. Del Toro credits the 8(a) Business Development program with not only refining SBG's business practices—a result critical to the firm's initial growth—but also positioning it for continued success after graduation from the program. Since graduating from the program, SBG won a highly competitive contract valued at more than \$50 million to provide engineering services to the U.S. Navy.

- Hensel Phelps Construction Co. of Greeley, Colorado received the **Dwight D. Eisenhower Award for Excellence**, which recognizes large prime contractors that have excelled in utilization of small businesses as suppliers and subcontractors.

The outstanding performance by the many departments and agencies across government helped us to achieve the 23 % small business goal, and exceed it for small disadvantaged businesses and service disabled veteran owned small businesses while also creating an environment for contracting champions like our award winners to flourish. SBA is deeply gratified to work with our partners – and we sincerely appreciate their efforts in helping to achieve the 23% goal.

SOURCE: www.sba.gov

2018 Is Shaping Up as a Pivotal Year for African-American Entrepreneurship

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student entrepreneurs in one house for one year to build a startup. The ACT House was founded in 2016 and, in 2017, launched its first 12-month residential accelerator cohort designed to disrupt traditional incubation models by focusing on building winning teams alongside a minimum viable product. Among other core components, the ACT team model mitigates startup failure through a three-pronged approach that incorporates experiential leadership, dynamics of team health and immersive prototype development. ACT House is preparing to launch new locations in Atlanta and Durham, where the local entrepreneurial ecosystems and minority serving institutions could benefit from such a collaboration. Ultimately, the goal is to create a pipeline that continuously deploys more minority entrepreneurs into local startup ecosystems.

Countless apps and initiatives have also recently launched to help give African-American founders equal footing in the entrepreneurial ecosystem. Announced this month, the venture capital firm Backstage Capital recently launched a \$36 million fund that will invest in African-American women founders, \$1 million at a time. Backstage's founder and managing partner Arlan Hamilton refers to the fund as the "Its About Damn Time" fund.

A new app, InvesU App, is also doing its part to infuse African-American ventures with capi-

tal. InvestU, a community investment fund for African-American founders, allows people to connect their debit and credit cards to the app, which then automatically rounds up everyday purchases and contributes it to a fund specifically geared toward African-American ventures. Less than 1 percent of venture capital funding goes toward African-American founders. Initiatives like the one taken on by Backstage Capital and InvestU seek to close the gap.

When asked to describe the state of black entrepreneurship in 2018, Dominick Ard'is, founder of ACT House said, "I believe it's flourishing, yet it continues to find its footing while also building support nodes -- capital access, ecosystem support, enclaves for connection -- to do so. In the last five years, it's been an exciting process to observe. Policymakers are creating paths for African-American business owners to thrive, we've seen a notable uptick in Black VCs and investors, and a much-needed increase of black female founders. Confidence in the industry is increasing; however, an untapped opportunity exists to disrupt education models in black communities to infuse entrepreneurship as a tool of systemic change."

It'll be interesting to see how the remainder of 2018 shapes up.

SOURCE: www.entrepreneur.com

Much-Needed Capital For Growth In 2018

Continued from page 3

- The states with the biggest percent increase in demand for loans year-over-year were Texas (119%), Illinois (101%), Florida (95%) and Utah (81%).
- In eight of the top states, the average loan size per borrower increased by 60 percent or more year-over-year.
- The states with the largest percent increase in average loan size year-over-year were Massachusetts (147%), New Jersey (121%), Colorado (100%) and California (91%).

What does this mean for the economy as a whole? Small businesses account for 99.9 percent of all businesses in America. They employ almost 60 million people and created 1.9 million net new jobs in 2017. Since the 2008 recession, which caused more than 170,000 small businesses to close down, economic optimism, global expansion and loan approval rates have been steadily increasing. And for the first time in a decade, economic optimism is running at an all-time high. In fact, 50 percent of small business owners feel optimistic about the national economy, up from 29 percent in 2017, which explains why more of them are seeking growth capital, and larger amounts at that.

SOURCE: www.forbes.com

California Sub-Bid Request Ads

AECOM Energy & Construction, Inc.
1 Harbor Center, STE 200 • Suisun City, CA 94585
Phone (707) 759-6858 • Fax (510) 777-5099

LBE & DBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission
Oceanside Water Pollution Control Plant Digester Gas Utilization Upgrades
Contract No. WW-639**

REVISED BID DATE: June 21, 2018 at 2:00PM

Fax all quotes to 510-777-5099 or email to jamie.helmick@aecom.com

Requesting certified LBE & DBE Subcontractor and Supplier Quotes on: *Construction Staking, Structure Excavation, Structure Backfill, Seal Coat, Asphalt Concrete, Concrete Structure, Reinforcing Steel, Clean & Paint Steel, Safety, Petroleum, Oil & Lubricants, Doors & Frames, Lumber, Electrical & Signals, Tools, Plastic Pipe, Welded Steel Pipe, Copper Stainless Pipe, PVC Pipe, Pump, Concrete Curb & Sidewalk, Pumping Plant Equipment, Miscellaneous Metal, Signal, Lighting, Surveying, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Truck Rental, Trucker Broker, Trucker, Carpentry, Cabinetry, Roofing, Plumbing, Painting Structures, Heating & Air Conditioning, Insulation, Hardware (Finish), Fuel Systems, Coring, Cutting, Construction Equipment Rental, Heavy Equipment Rental, Demolition, Steel Tanks, Instrumentation, Mechanical, Paving, Stray Current, Structural Steel, Utility Work, Welding, Architectural Items, Ready-Mix, Steel Fab, Valves & Fittings*

Contract Documents are available by owner after signing a non-disclosure agreement. Please visit www.sfwater.org/bids/bidlist.aspx for more information. You may also contact Jamie Helmick at jamie.helmick@aecom.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by email at william.johnson@aecom.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM Energy & Construction, Inc. are required of subcontractors for this project. AECOM will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



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Kiewit
Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses (SB), and Federal Small Minority Business Enterprise (SMBE), Women Business Enterprise (WBE), Labor Area Surplus Firms (LASF) Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Cunningham Flood Detention Facility Certification Project in San Jose, CA.

<http://www.pd.dgs.ca.gov/> / <http://www.sba.gov/>
<http://www.epa.gov/>

Subcontractors and Suppliers for the following project:

**Cunningham Flood Detention Facility
Certification Project
Project No. 40264011
Contract No. C0641**

**Owner: Santa Clara Valley Water District
Bid Date: June 4, 2018 @ 2:00 P.M.**

**Small Business Enterprises, Micro (SBs),
Federal SBEs, WBEs and LSAF**

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Baker Tanks, Biologist, Minor Concrete, Clear & Grub, Structural Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Concrete Forms & Accessories, Concrete Washouts, CIDH, Demolition, Dewatering, Earthwork, Electrical, Erosion Control, Fencing & Gates, Flood Walls, Geotechnical Monitoring, Grouting, Hydroseeding, Joint Sealant, Landscaping & Maintenance, RCP Pipe Supply, Piling, Quality Control, Shoring, Slope Protection, Street Sweeping, SWPPP, Traffic Control, Trucking & Hauling, Water Truck and Water Stops.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
May 29, 2018 and Quotes NO LATER THAN
June 1, 2018 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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Kiewit
Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the San Francisco Public Works, Third Street Bridge Rehabilitation Project in San Francisco, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Third Street Bridge Rehabilitation
Contract No. 1000007012**

**Federal Project No. BRLS-5934 (177)
Owner: San Francisco Public Works
Bid Date: June 6, 2018 at 2:30 P.M.**

Disadvantaged Business Enterprises (DBEs)

Wanted for the following scopes, including, but not limited to:

Biologist, Bridge Bearings, Bridge Balancing, Minor Concrete, Concrete Supply, Concrete Reinforcement, Prestressing Concrete, Post Tensioning, Structural Concrete, Precast Concrete, Concrete Forming & Accessories, Concrete Pumping, Concrete Washouts, Electrical, Erosion Control, Hazardous Material Abatement, Marine Work, Polyester Pier Sleeve, Metals, Painting & Coatings, Pavement Markings, Piling, Pipe Supply, Quality Control, Structural Steel, Street Sweeping, SWPPP, Signage, Survey, Temp Facilities/Offices, Traffic Control, Trucking & Hauling & Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

June 1, 2018 and

Quotes NO LATER THAN June 5, 2018 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

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Balfour Beatty Infrastructure, Inc. (BBI) is soliciting proposals from all interested contractors for the following tasks and trades (scopes can be negotiated): Temporary Traffic Control, Utility Work, Concrete and Flatwork, Electrical, Quality Control, Concrete Coring, and other work associated with the **34.5 KV CABLE REPLACEMENT M-LINE MVS SWITCHING STATION AND MTF, MSS, MPS AND MTW SUBSTATIONS** currently advertised by **San Francisco Bay Area Rapid Transit (BART)** in San Francisco, California.

Note this project is subject to the Major Projects Project Stabilization Agreement. Please see the contract documents for additional information. Bonds may be required depending on scope, assistance is available if needed.

For this project, a goal for Disadvantaged Business Enterprise (DBE) participation has been established. Subcontractors meeting project goals for DBE criteria may be given preference in order to meet these goals.

If interested in submitting a bid in any of these categories, please email railbids@bbi.us for a link to the specifications and plans or see BART's procurement portal.

All questions or clarifications with respect to the inquiry can be addressed to Dominic Masica by email at dmasica@bbi.us or by phone at 720-643-2292.

Proposals must be submitted no later than **6/11/2018 at 4:00 PM PST** to railbids@bbi.us

Balfour Beatty is an equal opportunity employer.